



Gates Chili
Federal Credit Union

2016 ANNUAL REPORT

BIG ENOUGH *to help,*
SMALL ENOUGH *to care.*

Leadership Team

Credit Union Employees

Mary Sawnor, Chief Executive Officer
Kelly Ossman, Accounting Specialist
Michael Malcolm, Lending and Compliance Specialist
Morgan Smith, Operations Assistant
Michael Zavacki, Member Service Representative

Board of Directors

Jim Marco, President
Kevin Whitmore, Vice President
Sheri MacFarlane, Secretary
Gerry Ride, Security Officer
Lisa Smith, Treasurer

Supervisory Committee

Priscilla Thomas, Chairperson
Lisa Smith, Member
Sherry Welch, Member



Gates Chili
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President's Report

Dear Gates Chili Federal Credit Union Members,

In 2016, our staff once again put forth great effort to provide professional and personable service to meet the varying needs of our membership. New user-friendly technology has been added. A redesign of our website to improve navigation and mobile responsiveness has been completed. As well as an upgraded BillPay program that will allow for transfers between the credit union and other financial institutions.

In attempts to grow membership, they have worked toward improving community awareness of credit union products and services. In 2016, loan growth has increased at a rate of 5.82%. With staff reductions, the credit union has been able to reduce expenses. These reductions combined with cross-training have improved work flow and efficiency.

On any day, we can walk through the door and be greeted by staff members that are cheerful, knowledgeable and respectful. They appear eager to efficiently help members with whatever financial situation that they need assistance with. That enthusiasm continues when we don't see them, which is evidenced by their willingness to take on new tasks and desire to be cross-trained.

On behalf of the Board of Directors and employees, we thank you for your continued support and confidence in the Gates Chili Federal Credit Union. We pledge to keep our members and communities as top priorities, and to continue our tradition of service excellence.

Jim Marco

Board President

Supervisory Committee Report

In keeping with the regulations established by the National Credit Union Administration, the Supervisory Committee undertook the following tasks:

- Kept an accurate record of all open accounts
- Contacted every member when an account was closed
- Reviewed and verified new loan account balances each quarter
- Performed quarterly internal audits, reviewed by the Board of Directors
- Reviewed the Annual Audit Report, conducted by the CPA
- Completed the Biennial verification of all accounts

Respectfully Submitted,

Priscilla Thomas

Supervisory Committee Chairperson

Statement of Condition

Assets	2016	2015
Net Loans	10,272,630	9,698,418
Cash	214,607	317,664
Investments	12,156,330	11,789,242
Share Insurance Fund	205,650	194,001
Total Fixed Assets	36,406	44,244
Prepaid and Deferred Assets	70,307	38,814
Total Other Assets	72,292	74,627
Total Assets	\$23,028,222	\$22,157,010

Liabilities & Equity

Total Liabilities	11,829	10,854
Member Accounts	21,426,869	20,603,159
Regular Reserve + Undivided Earnings	1,589,524	1,542,997
Total Liabilities and Equity	\$23,028,222	\$22,157,010

Statement of Income

Income	2016	2015
Interest on Loans	430,401	423,098
Interest on Investments	176,218	170,097
VISA Interchange	65,190	66,201
MasterCard Interchange	48,844	49,933
Fee and Other Income	49,646	50,865
Total Income	\$770,299	\$760,194

Expenses

Salaries and Benefits	290,994	294,548
Office Operations	210,059	200,034
Office Occupancy and Rent	45,602	44,446
Educational and Promotional	12,219	10,036
Professional and Outside Services	5,742	6,004
Loan Servicing Expenses	106,716	113,359
Provision for Loan Losses	6,000	4,500
Scholarships	3,000	3,000
Other Operating Expenses	26,374	16,949
Total Expenses	\$706,706	\$692,876

Net Income before Dividends	63,593	67,318
Dividends on Member Accounts	17,066	16,391
Net Income (Loss)	\$46,527	\$50,927